

# Bayesian Games

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# Structure of a Game

- Normal Form Games:
  - Set of finite players:  $N = \{1, 2, \dots, n\}$
  - Collection of sets of pure strategies:  $\{S_1, S_2, \dots, S_n\}$
  - A set of payoff functions:  $\{v_1, v_2, \dots, v_n\}$   $v_i: S_1 \times S_2 \times \dots \times S_n \rightarrow \mathbb{R}$
- Best Response:
  - $s_i \in S_i$  is a best response to the opponents strategy  $s_{-i}$  if  $v_i(s_i, s_{-i}) \geq v_i(s'_i, s_{-i}) \forall s'_i \in S_i$
- Strictly Dominant Strategy:
  - $s_i$  is a strictly dominant strategy if  $v_i(s_i, s_{-i}) > v_i(s'_i, s_{-i}) \forall s'_i \in S_i, s'_i \neq s_i, \text{ and } \forall s_{-i} \in S_{-i}$

# Defining Nash Equilibrium

- The strategy profile  $s^* = (s_1^*, s_2^*, \dots, s_n^*) \in S$  is a Nash Equilibrium if  $v_i(s_i^*, s_{-i}^*) \geq v_i(s'_i, s_{-i}^*) \forall s'_i \in S_i, \forall i$
- Requirements for Nash Equilibrium:
  1. Each player is playing a best response to their beliefs
  2. The beliefs( $s_{-i}$ ) about their opponents are correct

- Example:

	<i>Quiet</i>	<i>Tell</i>
<i>Quiet</i>	-2, -2	-5, -1
<i>Tell</i>	-1, -5	-4, -4

- It is clear that Tell is a Strictly Dominant strategy for both players. This is called a strict dominant strategy equilibrium.

# Setting up the Cournot Duopoly

- Normal Form setup:
  - Players:  $N = \{1,2\}$
  - Strategy sets:  $S_i = [0, \infty)$  for  $i \in \{1,2\}$ . Firms choose quantity  $q_i \in S_i$
  - Payoffs: For  $i, j \in \{1,2\}, i \neq j, v_i(q_i, q_j) = (a - b(q_i + q_j))q_i - cq_i$ 
    - Note: Sale price of good =  $a - bq$  where  $q = q_i + q_j$  is total quantity. Cost for firm  $i = cq_i$
- We are trying to maximize the payoff function with the belief that the opponent is choosing quantity  $q_j$

# Cournot Duopoly Nash Equilibrium

1. Calculate Best Response of firm  $i$  given firm  $j$  produces  $q_j$

- $\frac{\partial}{\partial q_i} v_i(q_i, q_j) = \frac{\partial}{\partial q_i} (a - b(q_i + q_j)) q_i - c q_i = a - 2bq_i - bq_j - c = 0$

- $q_i = BR_i(q_j) = \frac{a - bq_j - c}{2b}$

2. We can now find the Nash Equilibrium

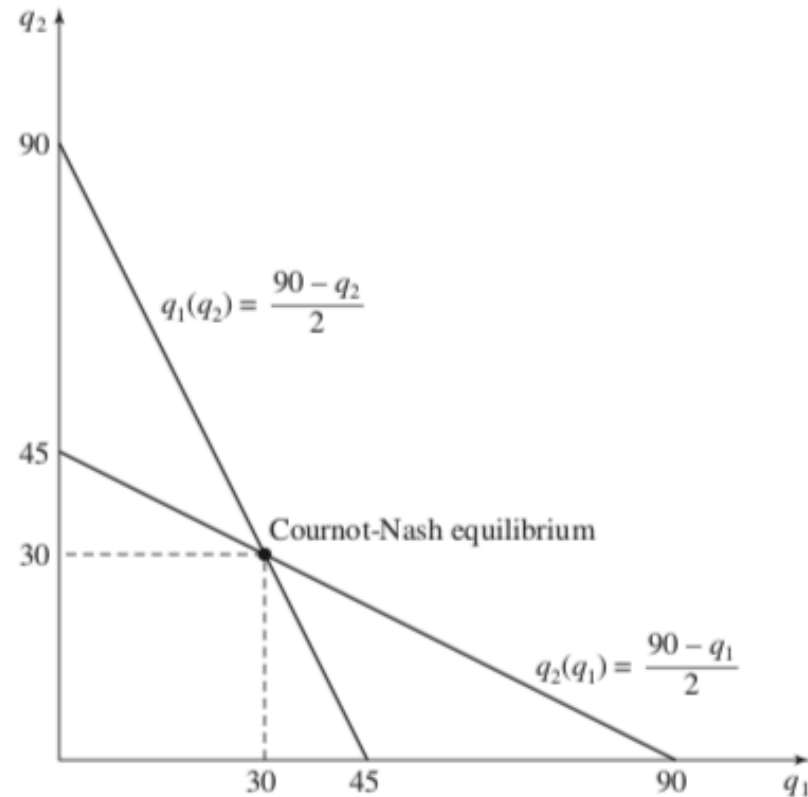
- $q_1 = \frac{a - bq_2 - c}{2b}, q_2 = \frac{a - bq_1 - c}{2b}$

- Given each firm will play their best response, we can solve the system for the Nash Equilibrium

- Nash Equilibrium:  $q_i^* = \frac{a - c}{3}$

# Graphical Representation of Cournot Duopoly

$$q_i = BR_i(q_j) = \frac{a - bq_j - c}{2b}$$



**FIGURE 5.2** Cournot duopoly game: best-response functions and Nash equilibrium.

Note:  $a = 100$ ,  $b = 1$ ,  $c = 10$ .

# Structure of Bayesian Games

- Normal Form Bayesian Game:
  - Set of finite players:  $N = \{1, 2, \dots, n\}$
  - Collection of sets of pure strategies:  $S = \{S_1, S_2, \dots, S_n\}$
  - A type space for player  $i$ :  $\Theta_i = \{\theta_{i1}, \theta_{i2}, \dots, \theta_{ik_i}\}$
  - A type dependent payoff function:  $\{v_1, v_2, \dots, v_n\} v_i: S \times \Theta_i \rightarrow \mathbb{R}$
  - A set of beliefs of opponents types:  $\phi_i(\theta_{-i} | \theta_i)$ 
    - Conditional Distribution of opponents types given Player  $i$  knows their own type
- Player's own type is private information
- Strategy space, payoff functions, possible types, and beliefs are common knowledge to all players

# Setting up Bayesian Cournot Duopoly

- Normal Form Setup:
  - Players:  $N = \{1,2\}$
  - Strategy sets:  $S_i = [0, \infty)$  for  $i \in \{1,2\}$ . Firms choose quantity  $q_i \in S_i$
  - Type space for firm  $i$ :  $\Theta_i = \{C_L, C_H\}$ 
    - $C_L, C_H$  represent low cost of production and high cost of production, respectively
  - Payoffs: For  $i, j \in \{1,2\}, i \neq j, v_i(q_i, q_j) = (a - b(q_i + q_j))q_i - c_i q_i$
  - Beliefs for firm  $i$ :  $\Pr\{c_j = C_L\} = \mu, \Pr\{c_j = C_H\} = 1 - \mu$ 
    - Values of  $\mu$  and  $1 - \mu$  are common knowledge
    - Own type  $c_i$  is private information
- Bayesian Nash Equilibrium:  $(q_{1L}^*, q_{1H}^*, q_{2L}^*, q_{2H}^*)$



# Bayesian Cournot Duopoly Nash Equilibrium

- Solve for best responses for  $q_{1L}^*$ ,  $q_{1H}^*$ ,  $q_{2L}^*$ ,  $q_{2H}^*$ 
  - $v_1(q_{1L}, q_2^*) = \mu[(a - b(q_{1L} + q_{2L}))q_{1L} - C_L q_{1L}] + (1 - \mu)[(a - b(q_{1L} + q_{2H}))q_{1L} - C_L q_{1L}]$
  - $\frac{\partial}{\partial q_{1L}} v_1(q_{1L}, q_2^*) = 0 = a - 2bq_{1L} - \mu q_{2L}^* - (1 - \mu)q_{2H}^* - C_L$
  - Implies:  $q_{1L}^* = \frac{a - \mu q_{2L}^* - (1 - \mu)q_{2H}^* - C_L}{2b}$

$$\bullet \begin{bmatrix} q_{1L}^* \\ q_{1H}^* \\ q_{2L}^* \\ q_{2H}^* \end{bmatrix} \begin{bmatrix} 2b & 0 & \mu & 1 - \mu \\ 0 & 2b & \mu & 1 - \mu \\ \mu & 1 - \mu & 2b & 0 \\ \mu & 1 - \mu & 0 & 2b \end{bmatrix} = \begin{bmatrix} a - C_L \\ a - C_H \\ a - C_L \\ a - C_H \end{bmatrix}$$

# Structure of Auctions

- English Auction:
  - Price of the good goes up as long as someone is willing to bid higher. Once bid is not challenged, the auction ends and bidder pays price.
  - Optimal Strategy: Bid exactly how much you value the good
- Dutch Auction:
  - Price starts high and auctioneer lowers until a bidder shouts “buy”. Auction ends and bidder pays price at which they called out.
- Distribution of Types:
  - Value of good for player  $i$ :  $\theta_i \in [\underline{\theta}_i, \overline{\theta}_i]$ ,  $\underline{\theta}_i \geq 0$
  - $\theta_i$  is drawn according to CDF  $F_i(\cdot)$  such that  $F_i(\theta') = \Pr\{\theta_i \leq \theta'\}$
  - Bid Function:  $b_i = s_i(\theta_i): \theta_i \rightarrow \mathbb{R}$

# Dominant Bid Strategy for Dutch Auctions

- Assumptions:
  - All players have the same bid function  $s$
  - Bid function is invertible i.e.  $s_j^{-1}(b_j) = \theta_j$
  - CDF  $F$  is uniform on  $[0,1]$  for all players
  - All players have values distributed on the same interval  $[\underline{\theta}, \bar{\theta}]$
- Finding Payoff function for player  $i$ :
  - $\Pr\{b_j < b_i\} = \Pr\{s(\theta_j) < b_i\} = \Pr\{\theta_j < s^{-1}(b_i)\} = F(s^{-1}(b_i))$
  - Expected payoff =  $\Pr\{\text{all other bids} < b_i\} (\theta_i - b_i)$
  - Expected payoff =  $[F(s^{-1}(b_i))]^{n-1} (\theta_i - b_i)$ 
    - Objective is to maximize bid  $b_i$

# Dominant Bid Strategy for Dutch Auctions cont.

- First Order Condition:

- $\frac{\partial}{\partial b_i} [F(s^{-1}(b_i))]^{n-1} (\theta_i - b_i) = 0$

- $-[F(s^{-1}(b_i))]^{n-1} + (n-1)[F(s^{-1}(b_i))]^{n-2} \cdot f(s^{-1}(b_i)) \cdot \frac{ds^{-1}(b_i)}{db_i} (\theta_i - b_i) = 0$

- Solving FOC:

- Looking for  $s^*(\theta) = b$  that solves the FOC

- We eventually find,  $[F(\theta)]^{n-1} s(\theta) = \int_{\underline{\theta}}^{\theta} (n-1)[F(x)]^{n-2} f(x) x dx$

- $s(\theta) = \theta - \frac{\int_0^{\theta} x^{n-1} dx}{\theta_i^{n-1}} = \theta - \frac{\theta^n}{n\theta_i^{n-1}} = \theta_i \left( \frac{n-1}{n} \right)$  is the optimal bid for player i

# Where to go Next

- N-player Cournot game with incomplete information
- Changing the assumptions for Dutch Auction
  - Change the distribution of types
  - No standard interval or bet function for all players
- Signaling games and value of information
  - Adverse Selection games

# References

- Acemoglu, Daron. “Bayesian Nash Equilibria, Auctions, and Introduction to Social Learning.” MIT, 2009.
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- Tadelis, Steve. *Game Theory: an Introduction*. Princeton University Press, 2013.